



**Hewlett Packard
Enterprise**

Accelerating innovation in today's hybrid world with HPE GreenLake

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Speed innovation

in a hybrid world

Modernize IT

with the ease, agility
of cloud – optimized
for your workloads

Transform data

across its lifecycle,
regardless of location
and keep it protected

Simplify complexity

with confidence and
control across your
hybrid estate

lock-in

market dynamics

AI

security

regulatory
environment

edge

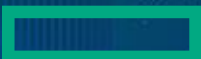
application
modernization

virtualization

HPE is **leading the way**
for hybrid cloud in the age of AI

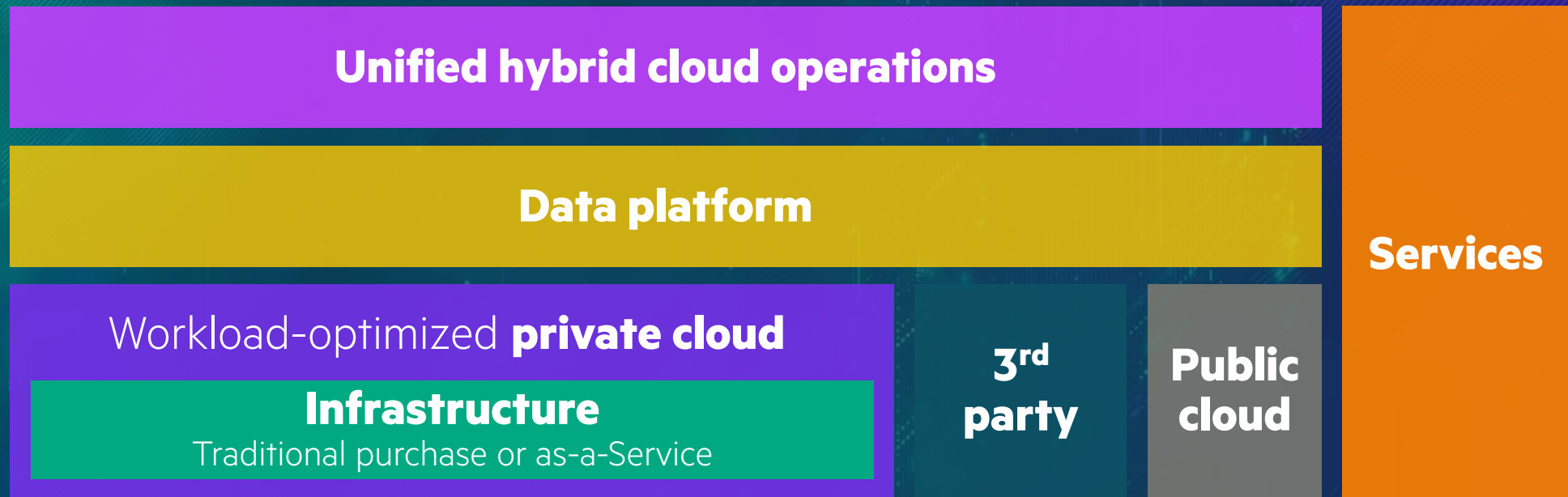
HPE GreenLake cloud

Full Hybrid Cloud Stack



HPE is **leading the way**
for hybrid cloud in the age of AI

HPE GreenLake cloud



Your data, your way

Transform
data

Structured &
unstructured

**App
developer**

**Data
engineer**

**Data
analyst**

**Data
scientist**

**ML
engineer**

Edge

On-premise/Colo

Public cloud

Accessible

Interact with data
regardless of location
or protocol

Unified

Eliminate silos and
provide the same access
to all data consumers

Mobile

Automate the movement
of data based on policy
and use requirements

Protected

Keep data private and
protected, ready for AI,
at the edge, and beyond

HPE GreenLake cloud

One operating model across your enterprise

Traditional workloads

Cloud native & AI workloads

HPE 
GreenLake

Discover

Observe

Optimize

Provision

Protect

Manage

Multi-vendor

Multi-cloud

Single control plane

Security & governance



Any cloud, any location



Accelerating outcomes

Modernize



Enterprise private cloud platform brings cloud agility adjacent to legacy systems, simplifying operations and enabling fast scaling

Accelerate with AI



Turnkey AI private cloud to improve customer experience and accelerate new business

Harness data



Hybrid cloud infrastructure to remain in control of data, with better security and governance, ensuring best practices for every workload

Operate efficiently



Modern VM-based cloud streamlines operations, enabling quicker product and service rollouts, and improved resource management

HPE GreenLake

Business value delivered



Data & AI teams

4x faster time to inference¹

AI productivity in **minutes** not months¹



LoBs & developers

150x faster to provision resources

2x faster DevOps cycles²



IT operations

50% increase in productivity

43% lower three-year cost of operations³

- 1 Source: HPE internal reports. Comparison between using GPT-4 via OpenAI API vs. self-hosted Llama3, assuming an enterprise account with 5,000 users, 5 chat sessions per day, 8,000 tokens per chat
- 2 The New 2023 Cloud Reality: A Rebalancing Between Private and Public, Constellation Research, 2023
- 3 Quantifying the Sustainability Benefits and Business Value of HPE GreenLake, IDC #US51565623 Research by Susan Middleton, Matthew Marden, Jan. 2024, <https://www.hpe.com/psnow/doc/a00136691enw>

Bringing it all together

Flexibility for your hybrid estate

1200+ partners

Global Service Integrator,
Solution providers, co-location and more...

Economic choice

Traditional purchase
or as-a-Service

100+ validated ISVs

AI/ML, Data protection,
DevOps and more...

HPE
GreenLake

3000+ integrations

Across platforms, runtimes, and infrastructure



Customer managed

Professional services

Fully managed

Thank you



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